

### Transfer from 3-Year Business MANAGEMENT Diploma (2024) (CNA)

BBA Program Guide 2024-2025 (Updated July 16, 2024))

Name:

#### Student #:

#### Date:

### All CNA 3-year graduates must complete the following 11 courses, plus 4 others as noted:

| Course                         | Title                                     | Pre-Requisites   | Grade |
|--------------------------------|---|--|-------|
| BUSN 2021                      | Research and Writing for Business         | BUSN 0X75 and 3 credit hours in English                            |       |
| BUSN 40101                     | Strategy I: Analysis & Planning           | BUSN 0X75, BUSN 2021 and BUSN 2110 (HRM & MKT only)<br>& BUSN 3500 |       |
| BUSN 40701                     | Strategy II: Implementation & Change Mgmt | BUSN 4010  |       |
| ENGL 1                         |   | Note: 1110 recommended   |       |
| MATH 1052                      | Mathematics for Business                  | Note: MATH 1000 may be substituted                                 |       |
| BUSN Elective <sup>2</sup>     |   |  |       |
| Non-BUSN Elective <sup>3</sup> |   |  |       |

# Students with the **ACCOUNTING & FINANCIAL MANAGEMENT** diploma must also complete\*:

| BUSN Elective <sup>2</sup> |  |
|----------------------------|--|
| BUSN Elective <sup>2</sup> |  |
| BUSN Elective <sup>2</sup> |  |
|                            |  |
| BUSN Elective <sup>2</sup> |  |

\*CNA Accounting students who graduated prior to the 2023-2024 academic year may be required to substitute BUSN 3500 in lieu of a BUSN elective. Please contact gcbusiness@mun.ca for academic advice.

# Students with the STRATEGIC HUMAN RESOURCE MANAGEMENT diploma must also complete:

| BUSN 2110 | Managerial Accounting          | BUSN 0X75 Note: Must be completed before BUSN 4010 |  |
|-----------|--------------------------------|--|--|
| BUSN 3410 | Operations Management          | BUSN 0X75  |  |
| BUSN 3500 | Financial Management I         |  |  |
| ECON 1020 | Introduction to Macroeconomics |  |  |

# Students with the **MARKETING MANAGEMENT & ANALYTICS** diploma must also complete:

| BUSN 2110                  | Managerial Accounting  | BUSN 0X75 Note: Must be completed before BUSN 4010 |  |
|----------------------------|------------------------|--|--|
| BUSN 3410                  | Operations Management  | BUSN 0X75  |  |
| BUSN 3500                  | Financial Management I |  |  |
| BUSN Elective <sup>2</sup> |                        |  |  |
|                            |                        |  |  |

#### Notes:

1 Registration for BUSN 4010 and 4070 is reserved for students in their final year of the BBA program.

2. BUSN electives are any non-Core BUSN courses; refer to 13.4.2 Business Electives Course Descriptions in the Grenfell Campus section of the University Calendar or the table on the following page for specific list of business elective courses.

3. A Non-BUSN elective is any non-BUSN course that is not also required by the program.

4. Students must factor in all pre-requisites when selecting courses; note that all courses will NOT be offered in every semester so careful planning is required.

5 Graduation requirements for General Degree: 60% average and 2.5 GPA. Transfer students are not eligible for the Honours Bachelor of Business Administration Degree.

| Course |           | Title   | Pre-requisites  |
|--------|-----------|---|---|
| BUSN   | 2060      | Business Ethics                                     |   |
|        | 2065      | Sustainability and Management                       | BUSN 1010 and completion of at least 18 credit hours                      |
|        | 2310      | Business Leadership                                 | BUSN 1010 and completion of at least 18 credit hours                      |
|        | 2500      | Personal Finance                                    | Completion of at least 18 credit hours                                    |
|        | 2620      | Designing for Innovation                            | Completion of at least 18 credit hours                                    |
|        | 3010      | Organizational Theory                               | BUSN 3315   |
|        | 3060      | Negotiation in Organizations                        | Completion of at least 48 credit hours                                    |
|        | 3070      | Conflict Management in Organizations                | BUSN 2021 and BUSN 3300   |
|        | 3100      | Intermediate Accounting I                           | BUSN 2100 with a final grade of at least 60%                              |
|        | 3110      | Intermediate Accounting II                          | BUSN 2100 with a final grade of at least 60%                              |
|        | 3120      | Taxation  | BUSN 2100 and 3030  |
|        | 3150      | Intermediate Managerial Accounting                  | BUSN 2110 with a final grade of at least 60%                              |
|        | 3220      | Services Marketing                                  | BUSN 2251   |
|        | 3240      | Understanding Consumer Behaviour                    | BUSN 2251   |
|        | 3320      | Labour Relations                                    | BUSN 1010   |
|        | 3510      | Financial Management II                             | BUSN 3500   |
|        | 3610      | Social Entrepreneurship                             | BUSN 1020   |
|        | 3640      | Issues in Indigenous Business                       | BUSN 1010 and completion of at least 48 credit hours                      |
|        | 3650      | Innovation Ecosystems                               | Completion of at least 48 credit hours                                    |
|        | 3750      | Management Information Systems                      | Completion of at least 48 credit hours                                    |
|        | 3801-3850 | Special Topics                                      | Completion of at least 48 credit hours                                    |
|        | 4020      | Business Ethics and Corporate Social Responsibility | BUSN 1010 and completion of at least 48 credit hours                      |
|        | 4040      | International Business Management                   | BUSN 1010, ECON 1010, ECON 1020 and completion of a least 48 credit hours |
|        | 4060      | Managing Non-Profit Organizations                   | BUSN 2110, 2251, 3300, 3315 and 3500                                      |
|        | 4080      | Business in Film                                    | BUSN 1010 and completion of at least 48 credit hours                      |
|        | 4120      | Taxation II   | BUSN 3120   |
|        | 4130      | Auditing  | BUSN 3100 or 3110   |
|        | 4210      | Marketing Research                                  | STAT 2500 or equivalent and BUSN 2251                                     |
|        | 4220      | Business-to-Business Marketing and Relationships    | BUSN 2251   |
|        | 4230      | International Marketing                             | BUSN 2251   |
|        | 4310      | Recruitment and Selection                           | BUSN 3300   |
|        | 4510      | Investments   | BUSN 3500   |
|        | 4600      | Small Business Management                           | BUSN 3600   |
|        | 4660      | Workplace Innovation                                | Completion of at least 78 credit hours                                    |
|        | 4801-4850 | Special Topics                                      | Completion of at least 78 credit hours                                    |
|        | 5010      | Experiential Learning: Event Planning               | BBA student who has completed at least 78 credit hours                    |
|        | 5020      | Experiential Learning: Field Study                  | BBA student who has completed at least 78 credit hours                    |
|        | 5030      | Experiential Learning: Internship                   | BBA student who has completed at least 78 credit hours                    |
|        | 5040      | Experiential Learning: Small Business Consulting    | BBA student who has completed at least 78 credit hours                    |
|        | 5050      | Experiential Learning: Student Leadership           | BBA student who has completed at least 78 credit hours                    |

\*Students are advised to check the University Calendar for course descriptions and pre-requisites; course offerings vary by semester.